

Probus Club of Calgary

Volume 14, Issue 165, March 5th, 2009

Probus Club is a group of enthusiastic, concerned business associates, striving to develop positive business relationships that will benefit all members.

NEXT MEETING:

March 19th, 2009 @ 11:45am
Calgary Elks Lodge and Golf Club
2502 6th St. N.E.

FEES: Prospective members attending under an available category will attend their first meeting free of charge. Visitors who are not prospective members - \$26.00

- 1) Lani opened the meeting at 11.45am
- 2) She handed out her Tips from the Pres, entitled 'Jeffrey Gitomer's Tips to Overcome the Economic Storm'. She also offered the advice that in this shrinking economy we should all work together and gather more leads together.
- 3) Richard, Rena, Michelle and Keith had sent their apologies.
- 4) Lani said congratulations to Michelle, who has just bought a second store, in Oakbay Plaza.
- 5) Vi Traptow had sent a thank-you card to everyone for the beautiful flowers she received on her birthday.
- 6) Veralin said the Probus prayer.
- 7) Members gave their 30-second introductions.
- 8) Yvonne, who was attending for Brenda, reminded everyone to check out Brenda's Marketing Multi-Vitamin which costs just \$39 and includes the program plus lots of other goodies.
- 9) Faith announced that on April 23rd she will be holding a language patterns course which teaches negotiation on a subliminal level. She is offering Probus members \$450 off the regular price.

Speaker

Maureen introduced Troy White, the Small Business Copywriter, who was our speaker for the day.

Troy gave a very useful and informative presentation on the importance of staying in touch with our clients and prospects. Getting more personal will make a huge difference in 2009, and Troy told us about some interesting ways to do that.

Present

Yvonne Basten, Erin Bosch, Ed Brigden, Lani Donaldson, Mike Dowling, Phil Rauzon, Sid Helischauer, Rick Hurley, Ralph Jorgensen, Maureen Macdonald, Troy White, Tommy Tieu, Netty Palmer, Veralin Phillips-Michael, Beat Schmassmann, Clyde Kelly, Paul Semadeni, Heather Sheppard, Lloyd Traptow, Peter Whalley, Faith Wood, Fern Wood, Wendy Zak

Leads and Thank-you's

Thank-You's

To:	From:	For:
Michelle Johnston Michelle's Floral Boutique	Rick Hurley AzTech Consulting	Flowers for my wife

Leads

To:	From	For
Keith Traptow Taylor Signs	Maureen Macdonald Designs by Reen	Sign for van
Michelle Johnston Michelle's Floral Boutique	Maureen Macdonald Designs by Reen	Flowers for Russell's birthday

Existing Categories

Accounting Services
Carpet Cleaning
Computer Specialist
Florist
Health Foods
Mortgage Broker
Photographer

Business Coach
Caterer
Evaluator
Gardener
Marketing Consultant
Reading Specialist
Promotional Products

Book Keeper
Chiropractor
Financial Planner
General Insurance
Marketing Copywriter
Realtor
Sign Printer

NEW MEMBERS:

Be sure to bring your business associates to the next open meeting and show them the advantages of belonging to the Club. If you have contacts that you would like to have invited to a meeting, pass their name and telephone number to the Membership Director, and he will follow up all leads.

**Remember, if someone you recommend joins Probus
you will receive a \$50 gift certificate from Probus to use as dues on Social Events.**

Probus Club of Calgary Calgary's Networking Club BOARD OF DIRECTORS 2007

President	Lani Donaldson
Past President	Veralin Phillips-Michael
Vice President	Sid Helischauer
Treasurer	Ed Brigden
Secretary	Wendy Zak
Guest Speakers	Maureen Macdonald
Membership	Brenda Mahoney
Social	Peter Whalley
Speakers & Social	Rick Hurley

OUR WEBSITE

Our website can be viewed at:

www.probusclubcalgary.org

If you have any changes that need to be made to your company or personal information please contact Rick Hurley at AZtech Consulting right away.

Before contacting a member either by phone or by mail be sure to check the membership listing on the website for possible address changes.